

SCOUTS-L

**QUOTES WORTH
REMEMBERING**

From McCants_Alan@hq.navsea.navy.mil Fri Nov 17 15:40:42 1995
Subject: Re[4]: Winners & Losers
To: "Michael F. Bowman" <mfbowman@CapAccess.org>

My Pleasure !!

QUOTES FROM LOSERS

"No one can deny that [Russia] has made great economic progress."

**Lester Thoreau
Professor of Economics
MIT 1989**

"The Soviet economy has made great national progress in recent years."

**John Kenneth Gailbreathe
Harvard
New Yorker Magazine 1984**

"It is a vulgar mistake to think that most people in Eastern Europe are miserable."

**Paul Samuelson
Nobel Laureate
Professor of Economics
MIT Mid 80's**

**"Crack will kill you quickly
That's why it has to go
They'll get more of your money
If they kill you nice and slow."**

Originally titled: "And they said it couldn't be done"

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"Computers in the future may weigh no more than 1.5 tons."

--Popular Mechanics, forecasting the relentless march of science, 1949

"I think there is a world market for maybe five computers."

--Thomas Watson, chairman of IBM, 1943

"I have traveled the length and breadth of this country and talked with the best people, and I can assure you that data processing is a fad that won't last out the year."

--The editor in charge of business books for Prentice Hall, 1957

"But what ... is it good for?"

--Engineer at the Advanced Computing Systems Division of IBM, 1968, commenting on the microchip.

"There is no reason anyone would want a computer in their home."

--Ken Olson, president, chairman and founder of Digital Equipment Corp., 1977

"This 'telephone' has too many shortcomings to be seriously considered as a means of communication. The device is inherently of no value to us."

--Western Union internal memo, 1876.

"The wireless music box has no imaginable commercial value. Who would pay for a message sent to nobody in particular?"

--David Sarnoff's associates in response to his urgings for investment in the radio in the 1920s.

"The concept is interesting and well-formed, but in order to earn better than a 'C,' the idea must be feasible."

--A Yale University management professor in response to Fred Smith's paper proposing reliable overnight delivery service. (Smith went on to found Federal Express Corp.)

"Who the hell wants to hear actors talk?"

--H.M. Warner, Warner Brothers, 1927.

"I'm just glad it'll be Clark Gable who's falling on his face and not Gary Cooper."

--Gary Cooper on his decision not to take the leading role in "Gone With The Wind."

"A cookie store is a bad idea. Besides, the market research reports say America likes crispy cookies, not soft and chewy cookies like you make."

--Response to Debbi Fields' idea of starting Mrs. Fields'

Cookies.

"We don't like their sound, and guitar music is on the way out."

--Decca Recording Co. rejecting the Beatles, 1962.

"Heavier-than-air flying machines are impossible."

--Lord Kelvin, president, Royal Society, 1895.

"If I had thought about it, I wouldn't have done the experiment. The literature was full of examples that said you can't do this."

--Spencer Silver on the work that led to the unique adhesives for 3-M "Post-It" Notepads.

"So we went to Atari and said, 'Hey, we've got this amazing thing, even built with some of your parts, and what do you think about funding us? Or we'll give it to you. We just want to do it. Pay our salary, we'll come work for you.' And they said, 'No.' So then we went to Hewlett-Packard, and they said, 'Hey, we don't need you. You haven't got through college yet.'"

--Apple Computer Inc. founder Steve Jobs on attempts to get Atari and H-P interested in his and Steve Wozniak's personal computer.

"Professor Goddard does not know the relation between action and reaction and the need to have something better than a vacuum against which to react. He seems to lack the basic knowledge ladled out daily in high schools."

--1921 New York Times editorial about Robert Goddard's revolutionary rocket work.

"You want to have consistent and uniform muscle development across all of your muscles? It can't be done. It's just a fact of life.

You just have to accept inconsistent muscle development as an unalterable condition of weight training."

--Response to Arthur Jones, who solved the "unsolvable" problem by inventing Nautilus.

"Drill for oil? You mean drill into the ground to try and find oil? You're crazy."

--Drillers who Edwin L. Drake tried to enlist to his project to drill for oil in 1859.

"Stocks have reached what looks like a permanently high plateau."

--Irving Fisher, Professor of Economics, Yale University, 1929.

"Airplanes are interesting toys but of no military value."
--Marechal Ferdinand Foch, Professor of Strategy, Ecole
Superieure de Guerre.

"Everything that can be invented has been invented."
--Charles H. Duell, Commissioner, U.S. Office of Patents,
1899.

"Louis Pasteur's theory of germs is ridiculous fiction".
--Pierre Pachet, Professor of Physiology at Toulouse, 1872

"The abdomen, the chest, and the brain will forever be shut from
the intrusion of the wise and humane surgeon".
--Sir John Eric Ericksen, British surgeon, appointed Surgeon-
Extraordinary to Queen Victoria 1873.

"640K ought to be enough for anybody."
-- Bill Gates, 1981

QUOTES FROM WINNERS

"The years ahead will be great ones for our country, for the
cause of freedom and for the spread of civilization. The
west will not contain communism; it will transcend communism.
We will not bother to denounce it, we'll dismiss it as a sad,
bizarre chapter in human history whose last pages are even
now being written. "

President Ronald Reagan
University of Norte Dame
Commencement Address
May 1981

Glen Tilton, President, Texaco Refining:

"We don't think it's coincidental that the first year we got back into Indy
car racing we displaced
Valvoline as the number 3 marketer of motor oil in the U.S."

Carl Sandburg:

"Everything of value was once a dream."

Steve Ericson:

"Aviation products: you can get better, but you can't pay more for it."

Tee Shirt:

**"The will to win is important.
The will to prepare is vital"**

anon:

"You can never be too rich, too thin, or do too much research"

Yoda:

"Do or Do Not, there is no try."

Winston Churchill:

"Never, never, never quit."

"I'll be back" --Schwarzenegger

"I'll be back, and eventually I'll be in front" -- Bill Berle (race #81)

anon:(isn't he prolific?)

"Those who beat their swords into plowshares will plow for those who do not."

Tom Peters:

"Life is pretty simple: You do some stuff. Most fails. Some works. You do more of what works. If it works big, others quickly copy it. Then you do something else. The trick is in the doing something else. "

Nemesis (Formula I Air Race Team)

"Extraordinary Performance Does Not Come From Ordinary Ideas"

Guy Kawasaki How to Drive Your Competition Crazy:

"In its purest form, winning becomes a means, not an end, to improve yourself and your competition. In order to improve the world, companies have a moral obligation to play to win and force everyone to play at their highest level.

Winning is also a means to play again. The unexamined life may not be worth living, but the un-lived life is not worth examining. The rewards of winning-money, power, satisfaction, and self-confidence-should not be squandered.

Finally, in addition to playing to win, you have a second, more important

obligation: To compete again to the depth and breadth and height that your soul can reach. Ultimately, your greatest competition is yourself. "

Earnest Hemingway:

"Motor Racing, Mountain Climbing and Bull Fighting are the only true sports. All the rest are children games played by adults."

Douglas Adams:

" 'I could have done that!' you say. But you didn't, and that makes all the difference."

Ben Franklin:

"Those who would sacrifice liberty for security deserve neither."

Roscoe Turner:

"There is no excuse for an airplane that isn't fast."

J. L. Picard, quoting a fictional judge, The Drumhead:

"With the first link, a chain is forged. The first speech censured, the first thought forbidden, the first freedom denied, chains us all irrevocably."

Mary Shafer, NASA Ames Dryden

"Insisting on perfect safety is for people who don't have the balls to live in the real world."

Arthur Conan Doyle:

"Mediocrity knows nothing higher than itself; but talent instantly recognizes genius."

Petronius

"We trained hard... but every time we were beginning to form up into teams, we would be reorganized. I was to learn later in life that we tend to meet any new situation by reorganizing... and a wonderful method it can be for creating the illusion of progress while producing inefficiency and demoralization." (AD 66)

Edward Simmons

"The difference between failure and success is doing a thing nearly right

**and
doing a thing exactly right. "**

Earnest Hemingway

"Never think that war, no matter how necessary, nor how justified, is not a crime. "

Bill Meade

"Measurements are imperfect. Ignorance even more so. "

